

Director

ATI Advisory (ATI) is a research and advisory services firm changing how businesses, communities, and public programs serve frail older adults. We provide insight backed by original research, delivering practical solutions for our clients and the families they serve. Our founder, Anne Tumlinson is an influential voice among healthcare leaders working to transform how care is delivered and financed in this country.

ATI Advisory is currently seeking a Director to join our company.

ATI seeks a Director to join our company's Medicare-Medicaid Integration and LTSS Innovation practice. This individual will lead client engagements - from conception to presentation; have experience and comfort in managing to project deadlines and managing individual contributors; have strong understanding of subject matter; and interest in growing with the company.

Responsibilities

- Manage multiple clients and lead engagements as primary point of contact with executive-level clients.
- Manage multiple projects including project teams, deliverables, and timelines.
- Build, deepen, and strengthen the value we deliver to clients and our relationships with them.
- Contribute to business development through developing new lines of consulting services and new client relationships, and cultivating existing relationships.
- Contribute substantially to mission and impact through analysis and content creation.
- Lead primary research and/or quantitative analyses.
- Mentor and support professional development of junior team members.

Requirements

- Strong subject matter expertise in one or more of the following: dual-eligible related healthcare policy and regulatory environment (including Medicare and Medicaid programs serving dual eligibles); state Medicaid programs with focus on aged and disabled populations; state Medicaid approaches to integrating with Medicare; managed care programs and/or plans; and, long-term services and supports.
- Minimum of 6-8 years of relevant work-experience consulting to/supporting a wide range of organizations and/or clients in healthcare and aging.
 - *Preferred experience in one or more of: health plan operations or strategy, state Medicaid/duals policy, state technical assistance*

- Considerable experience conducting and delivering high quality healthcare research, strategic analysis and recommendations, and/or policy analysis and recommendations.
- Ability to apply critical thinking and knowledge across broad range of projects and sectors.
- Excellent communication skills (written and verbal) appropriate to different audiences and stakeholders, including strong presentation skills.

How to Apply

Please submit the following application materials to ops@atiadvisory.com.

- Cover Letter
- Resume

ATI Advisory is an Equal Employment Opportunity/Affirmative Action employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, age, national origin, protected veteran status, disability status, sexual orientation, gender identity or expression, marital status, genetic information, or any other characteristic protected by law.