

## Director

ATI Advisory (ATI) is a research and advisory services firm changing how businesses, communities, and public programs serve frail older adults. We work with policymakers, providers, health plans, foundations, and other stakeholders to provide insights and practical solutions.

### **We are currently seeking a Director to join our company.**

ATI is at an exciting juncture in our growth, and we're seeking a Director to join our team! The ideal candidate is a strong problem solver with experience leading analytic projects and teams, has consulting expertise working with a variety of clients (or experience similar to consulting), can lead a project/analysis from conceptualization through project deliverable and completion, has strong subject matter expertise in at least one of the following: Medicare, Medicaid, LTSS, dual eligibles, managed care; and has interest in growing with our company.

### **Responsibilities**

- Manage multiple clients and lead engagements as primary point of contact with executive-level clients.
- Manage multiple projects including project teams, deliverables, and timelines.
- Build, deepen, and strengthen the value we deliver to clients and our relationships with them.
- Contribute to business development through developing new lines of consulting services and new client relationships, and cultivating existing relationships.
- Contribute substantially to mission and impact through analysis, content creation, and as appropriate public speaking/representation of ATI.
- Lead primary research and/or quantitative analyses.
- Mentor and support professional development of junior team members.

### **Requirements**

- Strong subject matter expertise in at least one of the following: Medicare, Medicaid, LTSS, dual eligibles, managed care; with a preference for candidates familiar with and proficient in various data assets in at least one of the above-mentioned subject areas (e.g., public data such as Medicare Advantage enrollment files; Medicare and/or Medicaid public use files; claims/encounter data; survey data)
- Minimum of 6-8 years of relevant work-experience consulting to/supporting a wide range of organizations and/or clients in healthcare and aging.
- Considerable experience conducting and delivering high quality healthcare research, strategic analysis and recommendations, and/or policy analysis and recommendations.
- Ability to apply critical thinking and knowledge across broad range of projects and sectors.
- Excellent communication skills (written and verbal) appropriate to different audiences and stakeholders, including strong presentation skills.

## **How to Apply**

Please submit the following application materials to [ops@atiadvisory.com](mailto:ops@atiadvisory.com).

- Cover Letter
- Resume

*ATI Advisory is an Equal Employment Opportunity/Affirmative Action employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, age, national origin, protected veteran status, disability status, sexual orientation, gender identity or expression, marital status, genetic information, or any other characteristic protected by law.*